



PRESS RELEASE

**DIGITAL BROS GROUP:  
APPROVED BY THE BoD THE HALF-YEAR REPORT AT 31 DECEMBER 2010**

***Down revenues and profit margins, in line with  
videogame market trend***

***Foreseen a significant reprise of revenues and profit margins in the first  
six months of 2011 thank to new games' launch***

- ✓ *Consolidated gross revenues at € 78.2 Million, down yoy by 13.3% compared to € 90.3 Million;*
- ✓ *EBITDA negative for € 918 thousand compared to positive € 3,272 thousand of the first half of the previous FY;*
- ✓ *EBT and Net profit negative, respectively at € -3,284 and € -2,422 thousand, decreasing compared to € +1,042 and € +290 thousand registered in the same period of FY 2009-2010;*
- ✓ *Significant improve of the Financial net position down by € 3,697 thousand referring to 31<sup>st</sup> December 2009;*
- ✓ *Down inventories for € 8,900 thousand, following the stock reduction policy started by the Group;*
- ✓ *Foreseen a significant reprise of revenues and profit margins in the first six months of 2011 thank to new products' launch like Zumba Fitness, Supremacy MMA and Michael Phelps.*

*Milan, 24 February 2011* - The **Board of Directors of Digital Bros Group**, listed on the Star segment of the Italian Stock Exchange (IT0001469995) and active in the "digital entertainment" sector, **has approved today the half-year report at 31 December 2010** (1° half of FY lasting from 1 July 2010 to 30 June 2011).

Here are the main results of the Group showing the Consolidated Income Statement at 31 December 2010 compared with the previous FY. As highlighted below, the first six months of FY 2010-2011 register gross Revenues at € 78,2 Million, down yoy by 13.3% compared to € 90.3 Million. The reduction of the gross revenues is in line with the trend of the Italian videogame market and with the rationalization of the product portfolio of International publishing.

More specifically, the Digital Bros Group has closed the first half of FY 2010-2011 with:

- **Consolidated gross revenues** at € 78.2 Million, down yoy by 13.3% compared to € 90.3 Million.
- **EBITDA** negative for € 918 thousand compared to € +3,272 thousand registered in the first half of FY 2009-2010.
- **EBIT** negative for € 1,326 thousand down compared to € +3,050 thousand of the same period of previous FY. This result is due principally to lower net interests thank to less average debt in the period if compared to the previous fiscal year, even facing an increase in market interest rates.
- **EBT** negative for € 3,284 thousand compared to € +1,042 thousand registered in the same period of previous FY.
- **Net profit** negative for € 2,422 thousand decreasing if compared to € +290 thousand recorded in the first six months of FY 2010-2011.

**PERFORMANCE BY BUSINESS SEGMENT**

The traditional videogame's distribution activity in Italy has achieved, at 31 December 2010, gross revenues at € 57 Million, with an impact of 73% on the group's consolidated revenues, down yoy by 9.4% compared to € 63 Million of the same period of FY 2009-2010. The launch of Microsoft Kinect in November and the upcoming launch of the new platform Nintendo 3DS, foreseen by the end of March, have brought to an offer excess of those product studied for old gen consoles bringing to a downsize of the average sale prices. The Group, in line with other International videogame publishers, has focused the sale strategies on these products. The result has been a rise in the units' sales with a higher reduction of the

average prices, which caused the downsize of the total revenues and a consistent reduction of the inventories' value by € 6,765 thousand.

At 31<sup>st</sup> December 2010 International publishing has generated gross revenues for € 21 Million, down yoy by 21.2% compared to € 26.6 Million. The only product distributed worldwide within the first six month of FY 2010-2011 has been Grease for Nintendo Wii and Nintendo DS.

The Group, as done regarding the Italian distribution, has focused the sales strategies on economic products. The effect is an increase in sold units with a higher reduction in average prices, which caused a decrease in total revenues and a consistent reduction in inventories' value for € 1,861 thousand.

The newsstand segment has maintained the revenues level, at € 214 thousand in the first half FY 2010-2011.

The contribution to Revenues and Profitability Margins of the different business areas of the Digital Bros Group in the first half of FY 2010-2011 is detailed below:

<i>Consolidated figures in EUR/000</i>	<b>Distribution</b>	<b>Newsstand</b>	<b>Publishing</b>	<b>Holding</b>	<b>Total</b>
GROSS REVENUES	57,078	214	20,955	0	78,247
NET REVENUES	52,234	214	16,520	0	68,968
EBITDA	4,721	(211)	(4,654)	(774)	(918)
EBIT	4,457	(221)	(4,746)	(816)	(1,326)

### **THE FINANCIAL NET POSITION**

The financial net debt of the half-year increased by € 2,873 thousand compared to 30 June 2010 principally due to the rise of short term debts consisting in commercial credit loans granted by factoring companies and which are related to the seasonal nature of sales, while the same result improves if compared to 31 December 2009 at € 3,697 thousand, due to the sale policies of economic products implemented by the Group during the period.

### **THE PARENT COMPANY DIGITAL BROS S.p.A.**

At 31 December 2010, the parent company Digital Bros S.p.A. has recorded Gross revenues for € 55.6 Million, down yoy for 9.1%. The net profit is positive for € 2,293 thousand, in growth compared to € 1,512 thousand registered in the first six months of FY 2009-2010.

### **BUY BACK**

At 31 December 2010 Digital Bros S.p.A. owns 525.247 treasury shares and to underline that during the first half of FY 2010.2011 the company didn't purchase nor sell any of them.

### **SIGNIFICANT EVENTS IN I° HALF FY 2010-2011**

At October 28<sup>th</sup> 2010 the shareholder's meeting of Digital Bros S.p.A. has approved the consolidated year report of the Group at 30 June 2010 and the FY report of Digital Bros S.p.A. at 30 June 2010.

### **EVENTS AFTER 31 DECEMBER 2010**

No significant events to highlight after 31 December 2010.

### **OUTLOOK**

The reduction of average sale prices and the focusing on commercial activities on economic products, specifically for Microsoft Xbox and Nintendo DS, already highlighted in the semester, will last during the first 2 months of 2011. Management foresees that the market situation will be overturned by the launch of the new Nintendo 3DS and that starting from March the market will show evident reprise signs with the launch of new products by the International videogame publishers.

Regarding International publishing there will be, starting from March, an increase of new products' launch, first of all will be the new version for Nintendo Wii and Sony Playstation3 of **Zumba Fitness**, for which the Group holds the rights for PAL territories and that is foreseen to achieve good results during the fourth quarter of FY 2010-2011. Furthermore, during the fourth quarter will be released two new main titles like **Supremacy MMA**, fighting game (XBox and Playstation 3) and **Michael Phelps**, inspired to the sport performance of the American swimming champion (Microsoft Kinect).

The evolution over the next two quarters will enable the Group to realize at the end of the FY a lower revenues' decrease by 10% against 13.3% of the first half-year and a significant reduction in the net loss at 31 December 2010.

**ART. 154-BIS DEL T.U.F.**

*As required by paragraph 2, Art. 154-bis of the Consolidated Finance Act, the financial reporting officer of the Digital Bros Group, Stefano Salbe, declares that the information contained herein corresponds to the Group's records, ledgers and accounting entries.*

**Digital Bros** - [www.digital-bros.net](http://www.digital-bros.net)

Listed on the Milan Stock Exchange since October 2000 and in the STAR section since April 2004, Digital Bros was founded in 1989 as a distributor of video games. Today, the Digital Bros Group is a full-fledged game entertainment corporation: the number one games distributor in Italy and one of the leading players in Europe.

A digital entertainment pioneer and a close watcher of market trends, in recent years the Digital Bros Group has diversified into two main segments:

- **Distribution of video games in Italy:** through the divisions Halifax and DTI and the subsidiaries Game Service and Game Entertainment;
- **International publishing and distribution of games:** through the subsidiary 505 Games and direct operations in the U.K., France, Spain and the USA.

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## FINANCIAL STATEMENTS

### DIGITAL BROS GROUP

#### CONSOLIDATED BALANCE SHEET AT 31 DECEMBER 2010

	Eur/000	31 December 2010	30 June 2010	Changes	
	<b>Non-current assets</b>				
1	Property, plant and equipment	4,340	4,146	194	4.7%
2	Investment property	455	455	0	0.0%
3	Intangible assets	486	589	(103)	-17.5%
4	Equity investments	0	0	0	0.0%
5	Non-current receivables and other assets	744	774	(30)	-4.0%
6	Deferred tax assets	4,436	3,581	855	23.9%
	<b>Total non-current assets</b>	<b>10,461</b>	<b>9,545</b>	<b>916</b>	<b>9.6%</b>
	<b>Non-current liabilities</b>				
7	Employee benefits	(470)	(487)	17	-3.4%
8	Non-current provisions	(306)	(302)	(4)	1.1%
9	Other non-current payables and liabilities	0	0	0	0.0%
	<b>Total non-current liabilities</b>	<b>(776)</b>	<b>(789)</b>	<b>13</b>	<b>-1.7%</b>
	<b>Net working capital</b>				
10	Inventories	33,129	42,029	(8,900)	-21.2%
11	Trade receivables	50,161	43,421	6,740	15.5%
12	Tax credits	1,964	2,194	(230)	-10.5%
13	Other current assets	6,472	6,195	277	4.5%
14	Trade payables	(11,277)	(13,862)	2,585	-18.7%
15	Taxes payable	(2,162)	(1,967)	(195)	9.9%
16	Current provisions	0	0	0	0.0%
17	Other current liabilities	(5,106)	(4,584)	(522)	11.4%
	<b>Total net working capital</b>	<b>73,181</b>	<b>73,426</b>	<b>(245)</b>	<b>-0.3%</b>
	<b>Capital and reserves</b>				
18	Share capital	(5,644)	(5,644)	0	0.0%
19	Reserves	(19,440)	(19,207)	(233)	1.2%
20	Treasury shares	1,574	1,574	0	0.0%
21	Profit (losses) carried forward	(870)	(3,292)	2,422	-73.6%
	<b>Total capital and reserves</b>	<b>(24,380)</b>	<b>(26,569)</b>	<b>2,189</b>	<b>-8.2%</b>
	<b>Total net assets</b>	<b>58,486</b>	<b>55,613</b>	<b>2,873</b>	<b>5.2%</b>
	<b>Current net debt</b>				
22	Cash and cash equivalents	7,728	5,015	2,713	54.1%
23	Short-term payables to banks	(59,309)	(57,068)	(2,241)	3.9%
24	Other current financial liabilities	(4,981)	(1,507)	(3,474)	n.s.
	<b>Current net debt</b>	<b>(56,562)</b>	<b>(53,560)</b>	<b>(3,002)</b>	<b>5.6%</b>
	<b>Non-current net debt</b>				
25	Non-current financial assets	0	0	0	0.0%
26	Non-current payables to banks	(152)	(390)	238	-60.9%
27	Other non-current financial liabilities	(1,772)	(1,663)	(109)	6.6%
	<b>Non-current net debt</b>	<b>(1,924)</b>	<b>(2,053)</b>	<b>129</b>	<b>-6.3%</b>
	<b>Total net debt</b>	<b>(58,486)</b>	<b>(55,613)</b>	<b>(2,873)</b>	<b>5.2%</b>

## DIGITAL BROS GROUP

### CONSOLIDATED INCOME STATEMENT AT 31 December 2010

	EUR/000	31 December 2010		31 December 2009		Changes	
1	Gross revenues	78,247	113.5%	90,287	117.5%	(12,040)	-13.3%
2	Revenue adjustments	(9,279)	-13.5%	(13,430)	-17.5%	4,151	-30.9%
<b>3</b>	<b>Total net revenues</b>	<b>68,968</b>	<b>100.0%</b>	<b>76,857</b>	<b>100.0%</b>	<b>(7,889)</b>	<b>-10.3%</b>
4	Purchase of goods for resale	(38,275)	-55.5%	(44,372)	-57.7%	6,097	-13.7%
5	Purchase of services for resale	(532)	-0.8%	(1,964)	-2.6%	1,432	-72.9%
6	Royalties	(4,603)	-6.7%	(5,223)	-6.8%	620	-11.9%
7	Change in inventories of finished products	(8,900)	-12.9%	(4,821)	-6.3%	(4,079)	84.6%
<b>8</b>	<b>Total cost of goods sold</b>	<b>(52,310)</b>	<b>-75.8%</b>	<b>(56,380)</b>	<b>-73.4%</b>	<b>4,070</b>	<b>-7.2%</b>
<b>9</b>	<b>Gross profit (3+8)</b>	<b>16,658</b>	<b>24.2%</b>	<b>20,477</b>	<b>26.6%</b>	<b>(3,819)</b>	<b>-18.7%</b>
10	Other income	129	0.2%	64	0.1%	65	n.s.
11	Cost of services	(9,515)	-13.8%	(8,976)	-11.7%	(539)	6.0%
12	Rent and leasing	(546)	-0.8%	(365)	-0.5%	(181)	49.8%
13	Payroll costs	(6,692)	-9.7%	(6,632)	-8.6%	(60)	0.9%
14	Other operating expenses	(952)	-1.4%	(1,296)	-1.7%	344	-26.6%
<b>15</b>	<b>Total operating expenses</b>	<b>(17,705)</b>	<b>-25.7%</b>	<b>(17,269)</b>	<b>-22.5%</b>	<b>(436)</b>	<b>2.5%</b>
<b>16</b>	<b>EBITDA (9+10+15)</b>	<b>(918)</b>	<b>-1.3%</b>	<b>3,272</b>	<b>4.3%</b>	<b>(4,190)</b>	<b>n.s.</b>
17	Depreciation and amortization	(398)	-0.6%	(412)	-0.5%	14	-3.5%
18	Provisions	0	0.0%	0	0.0%	0	0.0%
19	Asset impairment charge	(10)	0.0%	0	0.0%	(10)	0.0%
20	Impairment reversal	0	0.0%	190	0.2%	(190)	-100.0%
<b>21</b>	<b>Total depreciation, amortization and impairment</b>	<b>(408)</b>	<b>-0.6%</b>	<b>(222)</b>	<b>-0.3%</b>	<b>(186)</b>	<b>84.4%</b>
<b>22</b>	<b>EBIT (16+21)</b>	<b>(1,326)</b>	<b>-1.9%</b>	<b>3,050</b>	<b>4.0%</b>	<b>(4,376)</b>	<b>n.s.</b>
23	Interest income	372	0.5%	137	0.2%	235	n.s.
24	Interest expense	(2,330)	-3.4%	(2,145)	-2.8%	(185)	8.6%
<b>25</b>	<b>Net interest income (expense)</b>	<b>(1,958)</b>	<b>-2.8%</b>	<b>(2,008)</b>	<b>-2.6%</b>	<b>50</b>	<b>-2.5%</b>
<b>26</b>	<b>Profit before taxes (22+25)</b>	<b>(3,284)</b>	<b>-4.8%</b>	<b>1,042</b>	<b>1.4%</b>	<b>(4,326)</b>	<b>n.s.</b>
27	Current taxes	7	0.0%	(783)	-1.0%	790	n.s.
28	Deferred taxes	855	1.2%	31	0.0%	824	n.s.
<b>29</b>	<b>Total taxes</b>	<b>862</b>	<b>1.2%</b>	<b>(752)</b>	<b>-1.0%</b>	<b>1,614</b>	<b>n.s.</b>
<b>30</b>	<b>Net profit (26+29)</b>	<b>(2,422)</b>	<b>-3.5%</b>	<b>290</b>	<b>0.4%</b>	<b>(2,712)</b>	<b>n.s.</b>
<b>Earnings per share:</b>							
<b>33</b>	<b>Basic earnings per share (in EUR)</b>	<b>(0.18)</b>		<b>0.02</b>		<b>(0.20)</b>	<b>n.s.</b>
<b>34</b>	<b>Diluted earnings per share (in EUR)</b>	<b>(0.18)</b>		<b>0.02</b>		<b>(0.20)</b>	<b>n.s.</b>

## DIGITAL BROS GROUP

### CONSOLIDATED CASH FLOW STATEMENT AT 31 DECEMBER 2010

	EUR/000	31 December 2010	31 December 2009
<b>A.</b>	<b>Opening net debt</b>	<b>(55,613)</b>	<b>(60,013)</b>
<b>B.</b>	<b>Cash flow from operating activities</b>		
	Group's share of net profit (loss) for the year	<b>(2,422)</b>	<b>290</b>
	Depreciation, amortization and provisions:		
	Amortization	129	175
	Depreciation	269	237
	Net change in other provisions	(17)	23
	Net change in employee benefit provisions	4	2
	<b>TOTAL</b>	<b>(2,037)</b>	<b>727</b>
<b>C.</b>	<b>Change in net working capital</b>		
	Inventories	8,900	4,821
	Trade receivables	(6,740)	(13,829)
	Tax credits	230	1,035
	Other current assets	(277)	5,558
	Trade payables	(2,585)	(1,668)
	Taxes payable	195	(561)
	Current provisions	0	0
	Other current liabilities	522	1,073
	<b>TOTAL</b>	<b>245</b>	<b>(3,571)</b>
<b>D.</b>	<b>Cash flow from investing activities</b>		
	Investments in intangible assets	(26)	(132)
	Investments in property, plant and equipment	(463)	(273)
	Investments in financial fixed assets	(825)	990
	<b>TOTAL</b>	<b>(1,314)</b>	<b>585</b>
<b>E.</b>	<b>Cash flow from financing activities</b>		
	Capital increases	0	0
	<b>TOTAL</b>	<b>0</b>	<b>0</b>
<b>F.</b>	<b>Movements in consolidated capital and reserves</b>		
	Dividends paid	0	0
	Change in treasury shares held	0	0
	Increases (decreases) in other components of capital and reserves	233	89
	<b>TOTAL</b>	<b>233</b>	<b>89</b>
<b>G.</b>	<b>Cash flow for the period (B+C+D+E+F)</b>	<b>(2,873)</b>	<b>(2,170)</b>
<b>H.</b>	<b>Final financial net position (A+G)</b>	<b>(58,486)</b>	<b>(62,183)</b>

## SEGMENT REPORTING

### CONSOLIDATED INCOME STATEMENT AT 31 DECEMBER 2010

	Consolidated figures in EUR/000	Distribution Italy	Kiosk	New media	International Publishing	Holding
1	Gross revenues	57,078	214	20,955	0	78,247
2	Revenue adjustments	(4,844)	0	(4,435)	0	(9,279)
<b>3</b>	<b>Total net revenues</b>	<b>52,234</b>	<b>214</b>	<b>16,520</b>	<b>0</b>	<b>68,968</b>
4	Purchase of goods for resale	(31,794)	(97)	(6,384)	0	(38,275)
5	Purchase of services for resale	0	(35)	(497)	0	(532)
6	Royalties	(69)	0	(4,534)	0	(4,603)
7	Change in inventories of finished products	(6,765)	(274)	(1,861)	0	(8,900)
<b>8</b>	<b>Total cost of goods sold</b>	<b>(38,628)</b>	<b>(406)</b>	<b>(13,276)</b>	<b>0</b>	<b>(52,310)</b>
<b>9</b>	<b>Gross profit (3+8)</b>	<b>13,606</b>	<b>(192)</b>	<b>3,244</b>	<b>0</b>	<b>16,658</b>
10	Other income	39	0	90	0	129
11	Cost of services	(4,910)	(19)	(4,511)	(75)	(9,515)
12	Rent and leasing	(364)	0	(181)	(1)	(546)
13	Payroll costs	(3,058)	0	(3,039)	(595)	(6,692)
14	Other operating expenses	(592)	0	(257)	(103)	(952)
<b>15</b>	<b>Total operating expenses</b>	<b>(8,924)</b>	<b>(19)</b>	<b>(7,988)</b>	<b>(774)</b>	<b>(17,705)</b>
<b>16</b>	<b>EBITDA (9+10+15)</b>	<b>4,721</b>	<b>(211)</b>	<b>(4,654)</b>	<b>(774)</b>	<b>(918)</b>
17	Depreciation and amortization	(264)	0	(92)	(42)	(398)
18	Provisions	0	0	0	0	0
19	Asset impairment charge	0	(10)	0	0	(10)
20	Impairment reversal	0	0	0	0	0
<b>21</b>	<b>Total depreciation, amortization and impairment</b>	<b>(264)</b>	<b>(10)</b>	<b>(92)</b>	<b>(42)</b>	<b>(408)</b>
<b>22</b>	<b>EBIT (16+21)</b>	<b>4,457</b>	<b>(221)</b>	<b>(4,746)</b>	<b>(816)</b>	<b>(1,326)</b>

# DIGITAL BROS S.p.A.

## BALANCE SHEET AT 31 DECEMBER 2010

	EUR/000	31 December 2010	30 June 2010	Changes	
<b>Non-current assets</b>					
1	Property, plant and equipment	4,048	3,782	266	7.0%
2	Investment property	455	455	0	0.1%
3	Intangible assets	423	514	(91)	-17.7%
4	Equity investments	2,235	2,235	0	0.0%
5	Non-current receivables and other assets	639	637	2	0.3%
6	Deferred tax assets	755	705	50	7.0%
	<b>Total non-current assets</b>	<b>8,555</b>	<b>8,328</b>	<b>227</b>	<b>2.7%</b>
<b>Non-current liabilities</b>					
7	Employee benefits	(462)	(480)	18	-3.6%
8	Non-current provisions	(306)	(302)	(4)	1.2%
9	Other non-current payables and liabilities	0	0	0	0.0%
	<b>Total non-current liabilities</b>	<b>(768)</b>	<b>(782)</b>	<b>14</b>	<b>-1.8%</b>
<b>Net working capital</b>					
10	Inventories	26,161	31,957	(5,796)	-18.1%
11	Trade receivables	27,015	13,139	13,876	n.s.
12	Due from subsidiaries	29,095	28,306	789	2.8%
13	Tax credits	1,007	1,120	(113)	-10.0%
14	Other current assets	2,833	2,431	402	16.5%
15	Trade payables	(5,543)	(5,097)	(446)	8.8%
16	Due to subsidiaries	(1,885)	(2,543)	658	n.s.
17	Taxes payable	(1,306)	(1,230)	(76)	n.s.
18	Current provisions	(1,589)	(1,589)	0	0.0%
19	Other current liabilities	(1,625)	(1,406)	(219)	15.6%
	<b>Total net working capital</b>	<b>74,163</b>	<b>65,088</b>	<b>9,075</b>	<b>13.9%</b>
<b>Capital and reserves</b>					
20	Share capital	(5,644)	(5,644)	0	0.0%
21	Reserves	(17,962)	(17,962)	0	0.0%
22	Treasury shares	1,574	1,574	0	0.0%
23	Profit (losses) carried forward	(7,504)	(5,211)	(2,293)	44.0%
	<b>Total capital and reserves</b>	<b>(29,536)</b>	<b>(27,243)</b>	<b>(2,293)</b>	<b>8.4%</b>
	<b>Total net assets</b>	<b>52,414</b>	<b>45,391</b>	<b>7,023</b>	<b>15.5%</b>
<b>Current net debt</b>					
24	Cash and cash equivalents	4,245	3,640	605	16.6%
25	Short-term payables to banks	(49,864)	(45,799)	(4,065)	8.9%
26	Other current financial liabilities	(4,981)	(1,507)	(3,474)	n.s.
	<b>Current net debt</b>	<b>(50,600)</b>	<b>(43,666)</b>	<b>(6,934)</b>	<b>15.9%</b>
<b>Non-current net debt</b>					
27	Non-current financial assets	0	0	0	0.0%
28	Non-current payables to banks	(42)	(62)	21	-32.8%
29	Other non-current financial liabilities	(1,772)	(1,663)	(109)	6.6%
	<b>Non-current net debt</b>	<b>(1,814)</b>	<b>(1,725)</b>	<b>(89)</b>	<b>5.2%</b>
	<b>Total net debt</b>	<b>(52,414)</b>	<b>(45,391)</b>	<b>(7,023)</b>	<b>15.5%</b>

# DIGITAL BROS S.P.A.

## INCOME STATEMENT AT 31 DECEMBER 2010

	EUR/000	31 December 2010		31 December 2009		Changes	
1	Gross revenues	55,644	109.4%	61,203	112.0%	(5,559)	-9.1%
2	Revenue adjustments	(4,777)	-9.4%	(6,542)	-12.0%	1,765	-27.0%
<b>3</b>	<b>Total net revenues</b>	<b>50,867</b>	<b>100.0%</b>	<b>54,661</b>	<b>100.0%</b>	<b>(3,794)</b>	<b>-6.9%</b>
4	Purchase of goods for resale	(32,631)	-64.1%	(37,143)	-68.0%	4,512	-12.1%
5	Purchase of services for resale	0	0.0%	0	0.0%	0	0.0%
6	Royalties	(70)	-0.1%	(223)	-0.4%	153	-68.6%
7	Change in inventories of finished products	(5,796)	-11.4%	(2,765)	-5.1%	(3,031)	n.s.
<b>8</b>	<b>Total cost of goods sold</b>	<b>(38,497)</b>	<b>-75.7%</b>	<b>(40,131)</b>	<b>-73.4%</b>	<b>1,634</b>	<b>-4.1%</b>
<b>9</b>	<b>Gross profit (3+8)</b>	<b>12,370</b>	<b>24.3%</b>	<b>14,530</b>	<b>26.6%</b>	<b>(2,160)</b>	<b>-14.9%</b>
10	Other income	339	0.7%	329	0.6%	10	3.1%
11	Cost of services	(5,085)	-10.0%	(4,367)	-7.8%	(718)	16.5%
12	Rent and leasing	(365)	-0.7%	(163)	-0.3%	(202)	n.s.
13	Payroll costs	(3,781)	-7.4%	(3,852)	-7.0%	71	-1.8%
14	Other operating expenses	(688)	-1.4%	(958)	-2.0%	270	-28.2%
<b>15</b>	<b>Total operating expenses</b>	<b>(9,919)</b>	<b>-19.5%</b>	<b>(9,340)</b>	<b>-17.1%</b>	<b>(579)</b>	<b>6.2%</b>
<b>16</b>	<b>EBITDA (9+10+15)</b>	<b>2,790</b>	<b>5.5%</b>	<b>5,519</b>	<b>10.1%</b>	<b>(2,729)</b>	<b>-49.5%</b>
17	Depreciation and amortization	(300)	-0.6%	(296)	-0.5%	(4)	1.2%
18	Provisions	0	0.0%	0	0.0%	0	0.0%
19	Asset impairment charge	0	0.0%	(639)	-1.2%	639	0.0%
20	Impairment reversal	2,000	3.9%	0	0.0%	2,000	0.0%
<b>21</b>	<b>Total depreciation, amortization and impairment</b>	<b>1,700</b>	<b>3.3%</b>	<b>(935)</b>	<b>-1.7%</b>	<b>2,635</b>	<b>n.s.</b>
<b>22</b>	<b>EBIT (16+21)</b>	<b>4,490</b>	<b>8.8%</b>	<b>4,584</b>	<b>8.4%</b>	<b>(94)</b>	<b>-2.1%</b>
23	Interest income	42	0.1%	53	0.1%	(11)	-20.3%
24	Interest expense	(1,753)	-3.4%	(1,463)	-2.7%	(290)	19.8%
<b>25</b>	<b>Net interest income (expense)</b>	<b>(1,711)</b>	<b>-3.4%</b>	<b>(1,410)</b>	<b>-2.6%</b>	<b>(301)</b>	<b>21.3%</b>
<b>26</b>	<b>Profit before taxes (22+25)</b>	<b>2,779</b>	<b>5.5%</b>	<b>3,174</b>	<b>5.8%</b>	<b>(395)</b>	<b>-12.4%</b>
27	Current taxes	(536)	-1.1%	(1,621)	-3.0%	1,085	-66.9%
28	Deferred taxes	50	0.1%	(41)	-0.1%	91	n.s.
<b>29</b>	<b>Total taxes</b>	<b>(486)</b>	<b>-1.0%</b>	<b>(1,662)</b>	<b>-3.0%</b>	<b>1,176</b>	<b>-70.8%</b>
<b>30</b>	<b>Net profit (26+29)</b>	<b>2,293</b>	<b>4.5%</b>	<b>1,512</b>	<b>2.8%</b>	<b>781</b>	<b>51.6%</b>